



ANNUAL REPORT

2021 | 2022

JOIN THE REVOLUTION

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INTERACTIVE BUTTONS

Look for the pointer hand!
Buttons with a pointer hand
are interactive.





Vision

To be a leading innovation agency that transforms the region into a dynamic and inclusive innovation ecosystem.



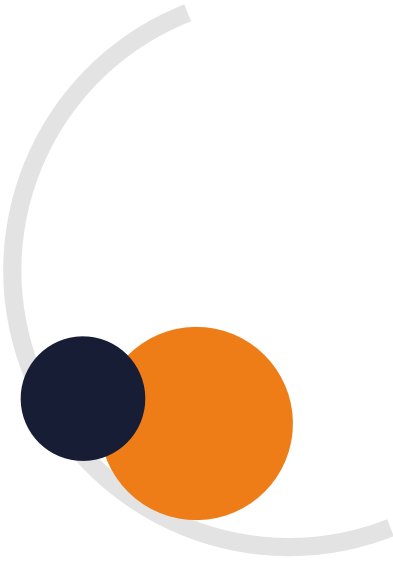
Mission

Innovate Durban will nurture, coordinate and facilitate an inclusive innovation ecosystem through utilising the 4th industrial revolution for economic growth and job creation, with a focus on industry, spatially excluded or marginalised persons, the public sector and SMMEs.

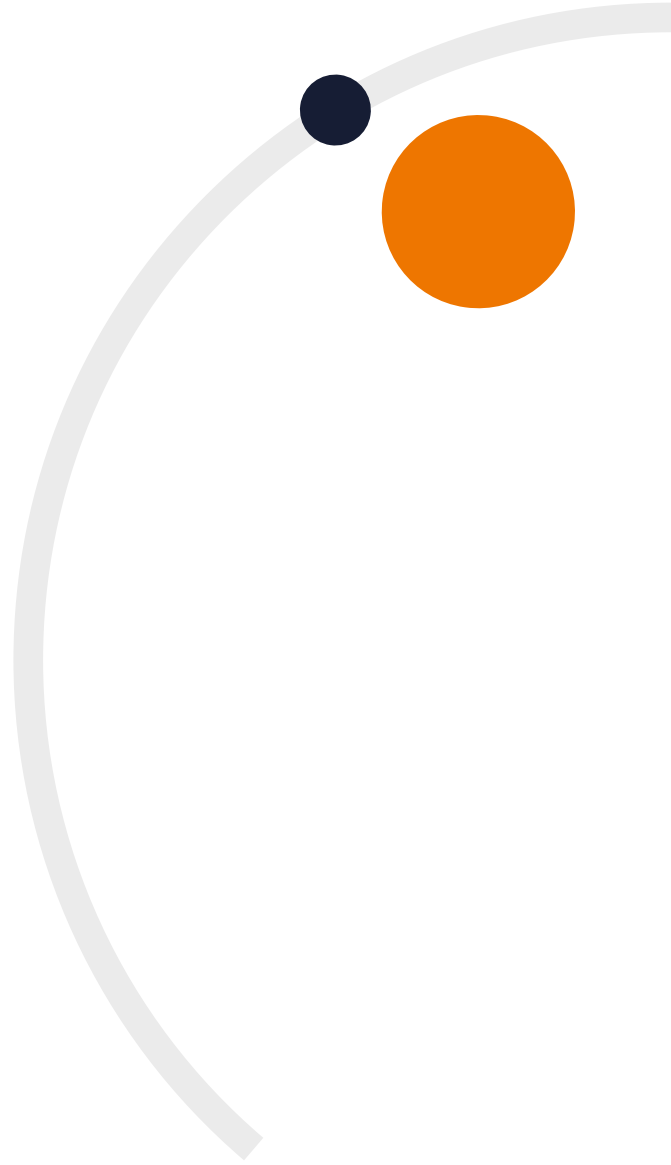
Innovate Durban is a non profit company and public benefit organisation aimed at stimulating innovation within Durban and KwaZulu Natal by supporting Innovators and creating platforms that will build and develop the innovation ecosystem.



OUR BOARD



OUR TEAM



ORGANISATIONAL VALUES & CULTURE



INTEGRITY & ETHICAL PRACTICE

Uphold the highest ethical standards and promote trust through transparency and honesty.



TEAMWORK

Demonstrate a commitment to organisational growth through creating a culture of collaboration and support.



HIGH PERFORMANCE IMPACT

Strive for high quality and service delivery and professionalism.



CELEBRATE WINS

Celebrate success and strive for a work-life balance.



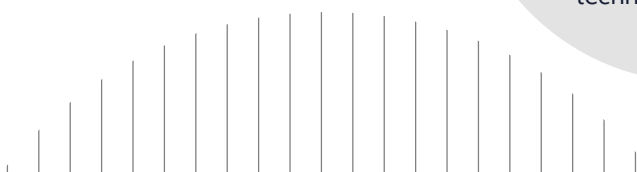
COMMUNICATION

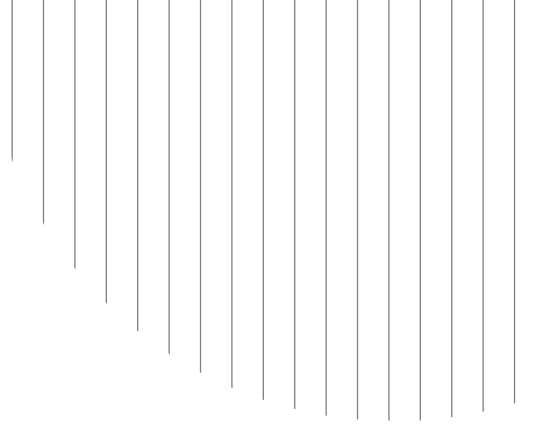
Foster a culture of listening, respect, openness and honesty.



INNOVATION & CONTINUOUS LEARNING

Encourage continuous learning and innovation by embracing technology and ideas.





MEASURES OF SUCCESS

	Target 2021/22	Achieved
Number of support programme participants	250	143
Number of participants who received funding or internships (directly from ID projects)	20	13
Number of participants trained in critical skills categories	400	206
Number of people accessing research online	1500	1147
Number of event attendees	1300	242
Number of innovative solutions developed	20	18
Number of partners	5	13
New innovative solutions prototyped/ iterated/ gone to market	5	20
New proven sustainable partnerships formed	5	6
New employment opportunities created	10	11
New citizens with demonstrable skills and improved employability	100	106
New funding and incubation for Innovators (outside of ID projects)	R500 000	R308 000
New community driven think-tanks or similar	4	4
Increased sustainable, quality jobs	8	8
Black	90%	8
Women	35%	3
Persons with disabilities	2%	0
Youth	80%	8
Increased sustainable start-ups/products/solutions	5	7
Black people	90%	6
Women	35%	3
Persons with disabilities	2%	0
Youth	80%	7
Productive and innovative firms	4	4
Innovative businesses to the region	2	0
Innovative funding to the region	R500 000	R2 539 432

2021/2022 OVERVIEW

**IMPROVED
EMPLOYABILITY**

FOR

106 YOUTH
PARTICIPANTS

11 EMPLOYMENT
OPPORTUNITIES
CREATED

**INNOVATION
CO-LAB RELAUNCH**

8 SUSTAINABLE
JOBS CREATED

42%  **WOMEN**
PROGRAMME
PARTICIPANTS

85% **BLACK**
PROGRAMME
PARTICIPANTS

4 **BUSINESSES
ESTABLISHED**

143  **PROGRAMME
PARTICIPANTS**

R2,5 MILLION
 **INNOVATIVE
FUNDING**

12 **MARKET
READY** 
PRODUCTS

6 **COMMERCIALISED
INNOVATIONS**

94% **YOUTH**
PROGRAMME
PARTICIPANTS

50% **TOWNSHIP/RURAL**
 PROGRAMME
PARTICIPANTS

19

**PROTOTYPES
DEVELOPED**

5

**NUMBER OF
PROGRAMMES**

SNAPSHOT OF 2021/2022

START-UP
SUPPORT
PROGRAMME

15 INNOVATORS

60 MENTORSHIP
SESSIONS

10 WORKSHOPS /
TRAINING
SESSIONS

RICHMOND
START-UP
SUPPORT
PROGRAMME

30 PARTICIPANTS

PITCHING DEN

85 APPLICATIONS



10 FINALISTS



4 WINNERS



R125 000 IN PRIZE
MONEY



YOUTH
INNOVATION
CHALLENGE

91 PARTICIPANTS



32 SOLUTIONS



7 PARTNERS
ENGAGED



INNOVATION
SUPPORT
PROGRAMME
& FUND

62 INNOVATORS
SUPPORTED

4 INNOVATORS
FUNDED



PROGRAMME AREA 1

YOUTH INNOVATION CHALLENGE

The Youth Innovation Challenge is the flagship programme of Innovate Durban. It seeks to take a group of around 60 – 80 youth (18 – 35) through the innovation pipeline centred around finding innovative solutions for challenges faced by the residents and businesses of Durban. Challenges are driven by real-life industry problems and include upskilling workshops, coding training, pitching sessions, and group solution demonstration events.

In 2021 we chose to align the YIC to the overarching theme of 'Responding to Crisis' with a view to addressing some of the globally felt challenges that came to the forefront during both the unrest and global pandemic. Whilst these areas of need have continued to plague us; we have seen the devastating impact on resources, industries, logistics and communities which will be felt a long way into the future. As such, we identified four of the UN Sustainable Development Goals (SDG2, 9, 11 and 12) that were presented as challenges in our local context. These challenges were then shared during the workshop programme.



**THE FOLLOWING
SPECIAL AWARDS WERE
SPONSORED BY ZUTARI.**

START-UP SUPPORT PROGRAMME

The Start-Up Support Programme is a 12-month accelerated mentorship programme providing Innovators with business and technical skills taking them from concept to commercialisation.

THE PHASES OF THE PROGRAMME ARE INDICATED BELOW:

PHASE

Ideation and Solution
Development

PHASE

Establishment

PHASE

Commercialisation

THE 2022 SUSP in Partnership with TechTribe commenced in March. A cohort of 15 Innovators participated with the key focus of providing them with business and technical skills to get their business off the ground.

SUSP Innovators need:

- Support with business plan development and financial modelling
- Support with intellectual property
- Prototype development
- Support with basic needs such as coworking space and equipment



★ ACHIEVEMENTS OF 2021 - 2022

- 15** Participants
- 10** Training Sessions
- 60** Mentorship Sessions
- 9** Market Ready Products
(Including 1 commercialised)

★ ACHIEVEMENTS OF 2017 - 2022

- 76** Participants
- 24** Training Sessions
- 81** Mentorship Sessions
- 16** Market Ready Products

INNOVATOR SUPPORT FUND



Over and above the value of the support we give to Innovators through our Youth Innovation Challenge and our Start-Up Support Programme we also offer support to Innovators that have a more focused need of funding for prototype development and testing.

PROJECTS FUNDED FROM THE 2021 INNOVATOR SUPPORT FUND INCLUDED:



★ ACHIEVEMENTS OF 2021 - 2022

62 Innovators Supported

4 Innovators Funded

8000 Value of Support

★ ACHIEVEMENTS OF 2017 - 2022

73 Innovators Supported

17 Innovators Funded

R300 981 Value of Support



PITCHING DEN

The Innovate Durban Pitching Den is an annual event hosted by Innovate Durban. It provides an opportunity for Innovators to market or pitch their innovative products/ solutions to a panel of judges.

The top 3 most impressive pitches are awarded prize money to further propel their idea or business forward. This year's Pitching Den event was hosted at the Innovation Co-Lab.

THE INNOVATE DURBAN PITCHING DEN 2022

WINNERS WERE:



1ST PLACE

Awarded R50 000

Dimitri Kalamoudacos
Entrepreneur Suite



2ND PLACE

Awarded R35 000

Khanyisani Buthelezi
KB Alpha (Pty) Ltd



3RD PLACE

Awarded R25 000

Nomcebo Nzimakwe
Sky Drop



4TH PLACE

Awarded R15 000

Sine Shabalala
Oneway Connect



ACHIEVEMENTS OF 2021 - 2022

10 PARTICIPANTS
1 NUMBER OF EVENTS
4 WINNERS



ACHIEVEMENTS OF 2017 - 2022

50 PARTICIPANTS
14 NUMBER OF EVENTS
9 WINNERS

CAPACITY & SKILLS DEVELOPMENT

Innovate Durban provides various training and skills development courses that are centred around increasing the Innovation capacity and drive within the communities that we serve.

We offer most of our training programmes through the Innovation Co-Lab venue in Cato Manor. We can customise programmes to suit any organisation's needs. Innovate Durban is committed to improving capacity building around critical and future skills, including the introduction of new technologies (robotics, drone piloting and mechanics training). In addition, the scarce skill of data science (data analytics) will be offered.

★ **ACHIEVEMENTS OF 2021 - 2022**

106 People trained in critical skills

★ **ACHIEVEMENTS OF 2017 - 2022**

1198 People trained in critical skills

106 new citizens with demonstrable skills and improved employability

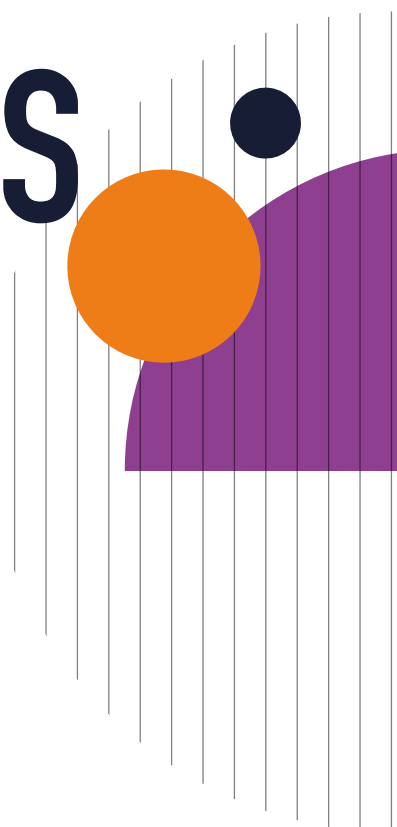
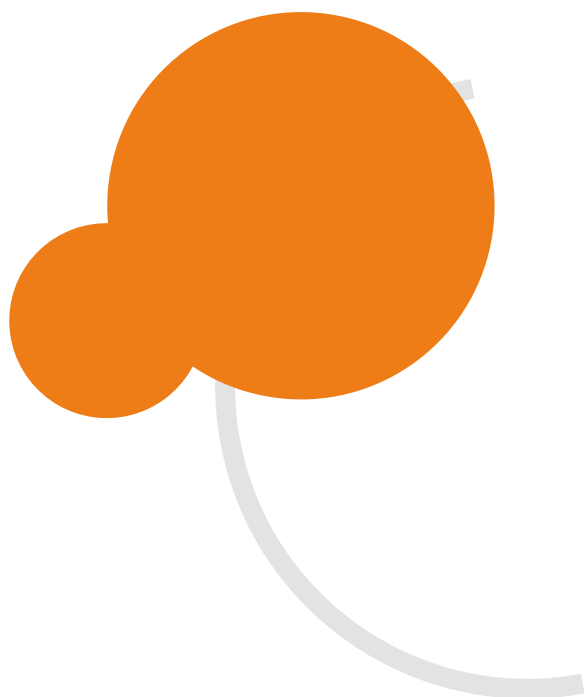


PROGRAMME AREA 3

RESEARCH

The Innovate Durban research programme is an evidence-based programme that produces research outputs that seek to inform the organisation, its stakeholders, beneficiaries, investors, and the public on the status of innovation within Durban, the level and type of support available and the gaps that exist.

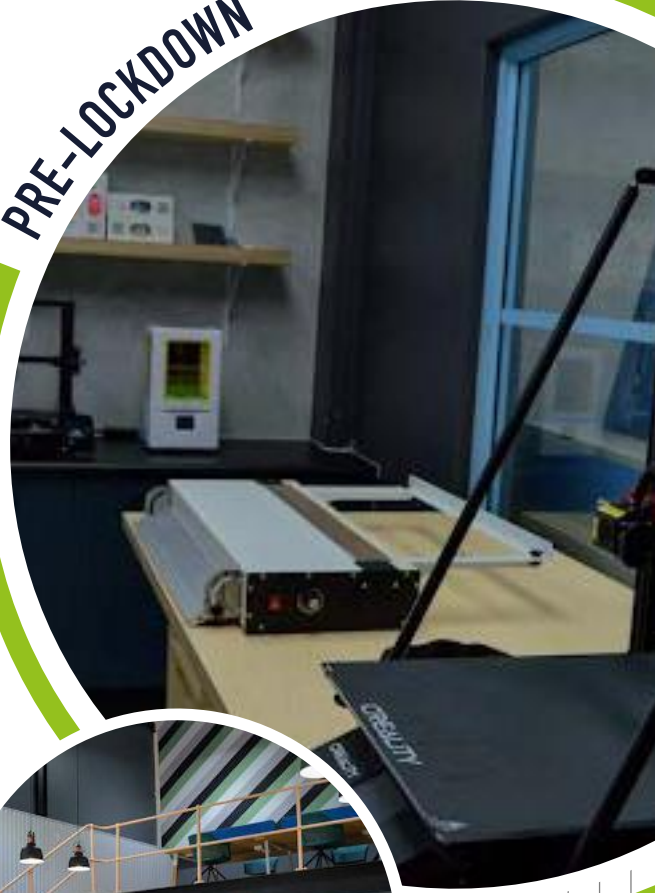
MEET SOME OF OUR INNOVATORS



INNOVATION CO-LAB

Looting and re-launch

PRE-LOCKDOWN



JULY CIVIL UNREST



TODAY



DIGITAL COMMUNITY

WEBSITE ENGAGEMENT

JULY 2021 - JUNE 2022

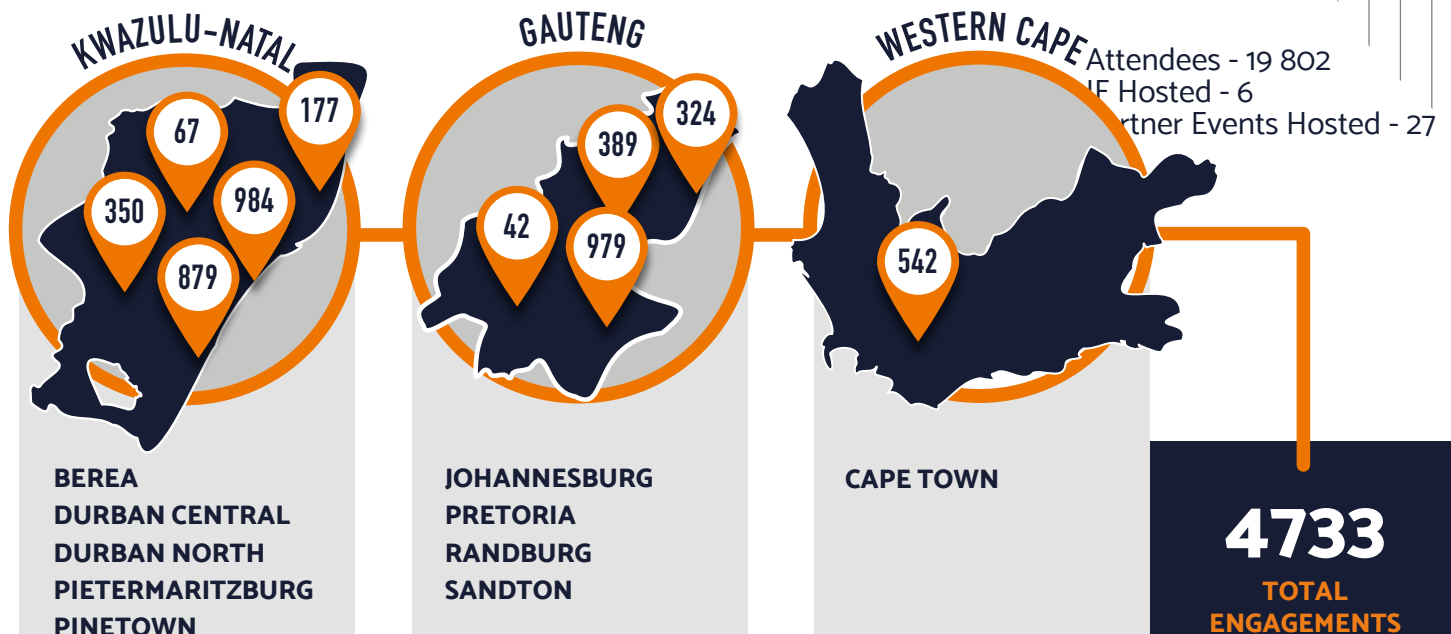


TOTAL FOLLOWERS AS OF JUNE 2022



WEBSITE ENGAGEMENT PER PROVINCE

JULY 2021 - JUNE 2022



PARTNER & EVENTS



The following events were hosted during the year by stakeholders, in partnership or participation with Innovate Durban:

- India Start Up Week
- Social Media Week
- UKZN PRIS
- Intellectual Property Workshop

Additionally, Innovate Durban hosted the below events this past year:

- Stakeholder Forum
- Innovation Publication Launch
- Innovation Co-Lab Re-Launch
- Innovate Durban Pitching Den

EVENTS TO LOOK FORWARD TO IN 2022 / 2023

2022 Innovation Festival

Within the theme, Innovation Resilience, the 2022 edition of the Innovation Publications is geared to be a highlight within the Innovation and Technology calendar. A key component of this year's session will be highlighting innovation in all aspects of our lives and demonstrating how effective, thought-out innovations have significantly alleviated some of the challenges we have faced as a nation.

INCLUDED IN THE INNOVATION FESTIVAL THIS YEAR WILL BE:

-  2 Day Innovation Expo
-  1 Day Corporate Conference
-  1 Day Innovator Conference
-  Youth In Innovation Awards
-  2022 Innovation Publication Launch
-  Full Day Technical Workshops

★ ACHIEVEMENTS OF 2021 - 2022

- 891** Attendees
- 5** IF Hosted
- 8** Partner Events Hosted

★ ACHIEVEMENTS OF 2017 - 2022

- 19 802** Attendees
- 6** IF Hosted
- 27** Partner Events Hosted



FUNDS, GOVERNANCE & COMPLIANCE

	2022 Full Year	2021 Full Year	2020 Full Year	2019 Full Year	2018 Full Year
OPERATIONS					
Income					
Grants	5,929,400	6,043,080	4,378,140	4,133,321	4,500,000
Interest and Discounts	152,894	96,580	256,048	185,265	70,772
Operating Income	-104,794	29,871	6,000	64,963	0
Sponsorships and Donations	128,060	76,200	164,350	685,000	65,760
Total Income	6,105,560	6,185,989	4,804,538	5,068,549	4,636,532
Gross Profit	6,105,560	6,185,989	4,804,538	5,068,549	4,636,532
Plus Other Income					
Other income	508,537	32,340	1,000	500	0
Rental Income	26,325	21,510	6,084	128,334	71,313
Total Other Income	534,862	53,850	7,084	128,834	71,313
Less Operating Expenses					
Audit and accounting	119,445	113,280	110,878	100,451	35,744
Business Development and Marketing Costs	149,834	62,859	219,772	49,923	0
Depreciation	245,423	247,151	188,524	89,101	47,259
Director Costs	60,038	44,013	35,000	3,839	1,575
External Professional Services	176,701	191,976	95,243	357,025	215,333
Facilities Costs	460,007	457,620	396,226	396,063	285,508
General Overheads	191,194	140,376	86,260	117,060	128,733
Other expenses	251,079	6,323	2,724	21,975	230,784
Insurance	73,588	64,011	38,693	16,877	8,798
IT and Communication Costs	180,283	178,534	116,679	110,572	59,067
People Costs	3,306,974	2,650,010	2,031,631	693,547	127,075
Travel	47,377	10,508	23,343	29,072	3,816
Total Operating Expenses	5,261,942	4,166,662	3,344,975	1,985,505	1,143,691
OPERATIONAL SURPLUS	1,378,480	2,073,177	1,466,647	3,211,877	3,564,154



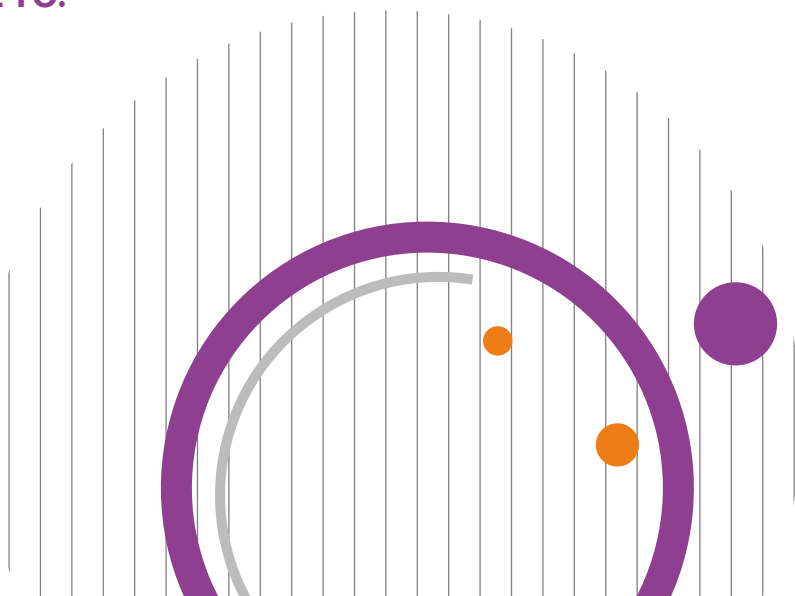
FUNDS, GOVERNANCE & COMPLIANCE

	2022 Full Year	2021 Full Year	2020 Full Year	2019 Full Year	2018 Full Year
PROJECTS					
Non-operating Income					
Project Income	4,291,078	3,207,196	2,779,514	0	0
Total Non-operating Income	4,291,078	3,207,196	2,779,514	0	0
Non-operating Expenses					
Project Expenses	3,506,740	3,354,218	3,757,225	2,208,139	1,807,003
Total Non-operating Expenses	3,506,740	3,354,218	3,757,225	2,208,139	1,807,003
PROJECT SURPLUS / (DEFICIT)	784,338	-147,021	-977,710	-2,208,139	-1,807,003
Net Surplus / (Deficit)	2,162,819	1,926,156	488,937	1,003,739	1,757,151
Ethekweni grant as % of total non project income	89%	97%	91%	80%	96%
Ethekweni grant as % of total income	54%	64%	58%	80%	96%
Payroll as % of Admin Costs	63%	64%	61%	35%	11%
Project Exp Funded by Project Revenue	122%	96%	74%	0%	0%
Project Exp : Admin and people costs	0,67	0,81	1,12	1,11	1,58

Despite the civil unrest and flooding during the period, the organisation has continued to grow and diversify its revenue sources from its core grant and build up its reserves.

OF FURTHER SIGNIFICANCE IS THAT INNOVATE DURBAN HAS ALSO BEEN ABLE TO:

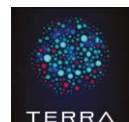
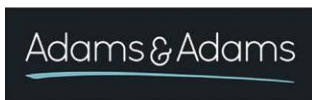
1. Meet obligations to core funders
2. Continue building internal capacity for project delivery
3. Deliver projects at a higher rate than previous years
4. Maintain control over overhead and facility costs
5. Build reserves to enhance its sustainability
6. Maintain healthy cash balances



DIRECTORY OF INNOVATORS



OUR SINCEREST THANKS TO OUR PARTNERS





INNOVATE DURBAN



SCAN ME

